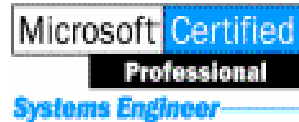


Mohammed Mubbasher Ali

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## PROFILE:

A self-motivated Senior Telecom Professional with wide experience, cross-functional skills.

## CAREER OBJECTIVE:

A leadership role in a progressive organization requiring demonstrated performance and leadership role in a challenging new environment within Telecom industry.

## PERSONAL ATTRIBUTES:

Intense Customer Focus	Sets High Standards	Enthusiastic
Creative & Innovative.	Forward looking	Always learning
Strong work ethic	Practical organizer	Embrace & facilitate Change
Strong analytical skills		
Committed to Continuous Improvement		

## CAREER SYNOPSIS:

Diverse experience in business management, large projects, computing and accounting. Skilled project management. Customer Liaison. Management of Data. Extensive experience with developing & presenting proposals, managing the delivery of technical solutions, assessing client requirement.

## EXPERIENCE : 25 + Yr.

Maxtronix	Hyderabad India	Mktg. Manager	Jan 1979-Dec 1983
Maxtronix	Hyderabad India	Ops Manager	Jan 1983 – June 1993
Emirates Airlines	Dubai, UAE	I.T. Tech Off	July 1993 – May 2002
Zubair Telecom	Muscat, Oman	Divisional Manager	Aug 2002 – Sep 2004
Rohde & Schwarz	Abu Dhabi, UAE	Proj Manager TETRA	Nov 2004 – Nov 2005

## EDUCATION:

B E Electronics & Communications  
M C S E  
C C N A

## Major Accomplishments:

- **Data Radio:** Involved from concept through various stages i.e., market research, technology study, actual demos at the Airport, preparing a techno-commercial document for approval by the Management, with the recommended solution. This is for asset management and resource management.
- **Al Maha Resort:** Project managed the implementation of a high-speed data network (WAN) for an eco-tourism site, in the middle of the desert, located 8 KMs away from the main population. This involved the site-survey, liaison with various contractors, various teams from Etisalat, Main Contractor for the project, internal teams. Complete turnkey solution involving hardware and software.
- **Corporate WAN:** implemented extending the corporate LAN to link 27 sites within UAE. Complete turnkey solution involving hardware and software..
- **Winning a contract** for a first-ever country-wide data-communications link for a large defence organization in India, against global competition. This has been working without any downtime ever-since its commissioning in 1986.
- Implemented the upgrade from conventional radio system to Trunk Radio System for Emirates Airlines at Dubai International Airport.
- Researched and evolved the Motorola Radio for MPT 1327 operation in conjunction with Motorola at UK. Evolved a training program for all users (Emirates and DNATA) of the at the Airport in Dubai which resulted in:
  - Increased in traffic by 20%
  - Reduced complaints by 30%
  - Reduced breakdown by 10% to achieve improved operating efficiency.

## OTHER INFORMATION:

- ü Result-oriented professional with project management experience.
- ü More than 20 years of well-qualified executive experienced in directing and managing telecom projects and customer service operations within the highly competitive, market driven telecommunications industry.
- ü Good presentation and negotiation skills.
- ü Good command over English.
- ü Well developed problem solving and organizational skill.

## Personal Details:

Date of Birth: 10th Dec 1957

Married.

One Son aged 18+ years.

Address in India: 3-6-110, Himayathnagar, Hyderabad, 500 029, India.

Passport No: Z-1363036, valid until 22 May, 2020

Holding Valid UAE Driving License since 1998.

## TRAINING:

- TETRA – Basic, Operator & Component Replacement
- Personnel Management
- Material Management
- Entrepreneurship Development
- Spécialised Trunk Radio Training.
- Modules of Supervisory Management Diploma, UK

### Maxtronix: (Operations Manager) 1983 - 1993

- Independently handled all aspects of the company's Operational Management - Personnel, Material & Financial, Tendering process, etc. Participation in Trade Fairs and other promotional activities.
- Office automation/telecommunication, vis-à-vis the availability of resources.
- Techno-commercial Evaluation of equipment, with proven capability for operation under demanding environment.
- Obtaining the requisite Licenses from various Ministries, State & Central Govt Departments, for Establishing, Operating & Maintaining the link.
- Liaison with Suppliers (Overseas & Indian) for speedy delivery, pre-dispatch inspection (where ever applicable). Providing maintenance for trouble free operation 24 hours a day 365 days a year.
- **Specialization:** Turnkey solutions in data, voice communication and office automation projects.

### Emirates Airlines: (IT Tech officer) June 1993 – May 2002

My responsibilities include: (But not limited to)

- Plan and optimize data and voice Network topologies and technologies, in order to facilitate use of the best technology to be competitive.
- Carry out performance and capacity planning on existing IT networks to optimize service to business units.
- Plan, evaluate and research modern technologies for use within the entire Emirates Airlines network to improve productivity and reduce costs.
- Liaison with DNATA & Emirates, Department of Civil Aviation, IT, Telecommunication vendors in order to ensure availability of equipment and services required on both day-to-day and for long term projects.
- Resolve escalated technical problems arising from the various services affecting Company business at all locations.
- Projects completed successfully: Design, integrate, test, and install
  - Implementation of Trunk Radio System at the Dubai Airport.
  - Access Control
  - Automatic Call Distribution

### Zubair Telecommunication & Services LLC, Oman

**Divisional Manager – Enterprise Communication** Aug 02 – Sept 04

- Responsible for the Enterprise Communication Division handling Voice, Data & Video solutions to Large, Medium & Small Enterprises in Oman, Yemen.
- Succeeded in the maiden entry of Zubair Telecom in UAE market with help of principals for products/services for Telecom Service Provider segment.

### Rohde & Schwarz

**Project Manager** Nov 2004 – Nov 2005

- Ensuring contract conditions are met 100%, Technical Specifications, Operational Parameters, Administrative Parameters, Coverage Patterns
- Ensuring Co-ordination for the implementation of the project with: Client's Project Team, Line Managers of various departments/depots, Main/Sub-Contractors
- Ensuring regular updating of Site Manuals, SAT/FAT Documents, Finances are kept within budget, Various In-house departments